



Dr. Födisch Umweltmesstechnik AG acquires Dutch distribution partner Multi Instruments Analytical B.V.

Markranstädt, 24/08/2023. After the acquisition of Testa GmbH in December 2021, the Födisch Group is implementing another milestone in its growth strategy. The purchase agreement for the acquisition of Multi Instruments Analytical B.V. was signed this week.

The majority investor of Dr. Födisch Umweltmesstechnik AG, NORD Holding Unternehmensbeteiligungsgesellschaft mbH, has intensively supported the acquisition as part of the current business and growth strategy.

The Dutch company, a specialist in the planning, installation and maintenance of industrial gas analysis systems, will thus become a wholly owned subsidiary of Dr. Födisch Umweltmesstechnik AG. "This is a logical decision based on many years of successful sales and service activities," says Dr. Holger Födisch (CEO). An essential prerequisite for the acquisition was the commitment of the existing management. Only those who have the necessary technical expertise, experience in the relevant market environment, knowledge of the competitive situation and local emission regulations can successfully generate projects and sales in the long term.

Both sides are certain that the acquisition of Multi Instruments Analytical B.V. will have a positive effect on the future business and also takes into account the efforts of the owners of Multi Instruments Analytical to regulate the succession of the company in a sustainable manner. For Pierre Muller (CEO of Multi Instruments), securing the future of the company by embedding it in an economically strong and technology-oriented group was one of the most important aspects for the sale.

The product portfolio of the Dutch subsidiary includes a range of services comparable to that of Dr. Födisch Umweltmesstechnik AG. In addition, Multi Instruments Analytical B.V. has a business unit for water analysis, which means an enormous gain in know-how for the group and thus opens up new perspectives. The expected annual turnover in 2023 is EUR 9 million with 25 employees.

With the integration of Multi Instruments, the Födisch Group will grow to approx. 250 employees and expects annual sales exceeding EUR 50 million for the first time.





About Dr. Födisch Umweltmesstechnik AG

Founded in 1991, Dr. Födisch Umweltmesstechnik AG is a leading and independent group of companies for applications in the field of environmental, process and analysis technology.

Headquartered in Markranstädt near Leipzig (Germany), with service and sales subsidiaries in Germany and a subsidiary in China, the company has more than 250 employees. In addition to environmental, support and maintenance services, the product portfolio includes fine dust sensors, filter monitors, dust measuring concentration devices, gas analysers and volume flow meters.

Customers are European and non-European companies, including firms from the energy, chemical, construction as well as waste and disposal industries, which are supported globally in meeting emission limits and monitoring various processes.

For further information please visit:
www.foedisch.de



About Multi Instruments Analytical B.V.

Multi Instruments Analytical B.V. specialises in the design, installation and maintenance of industrial emission and process measurement systems. Since 1988, the company has been using high-quality analytical technology from several manufacturers and combining these to create customised solutions for a wide range of applications. The technologies include gas analysers, oxygen measuring devices, flame monitors and other analysis technology for monitoring industrial plants. The team of currently 25 employees develops individual emission measurement systems (CEMS) and supports its customers in the Netherlands and Belgium as an experienced service partner. They benefit from an extensive technology know-how and service network.

For further information, please visit:
www.multi-instruments.nl